

PRESS INFORMATION ISSUED ON BEHALF OF:



Aerial House Asheridge Road
Chesham Bucks HP5 2QB
England

www.procession.com

Contacts

David Chassels
Procession
+44(0)1494 781 444
+44(0)7774 681773 (mobile)
david.chassels@procession.com

Bob Little
Bob Little Press & PR
+44(0)1727 860405

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New partner for Procession

Procession brings on board a new partner - Digital Document UK (d2uk) Limited - as Procession launches its TOA software at C-View conference in Madrid

David Chassels CEO of Procession has announced that he and Tim Bovy, CEO of Digital Document UK have reached agreement that d2uk is to become a Procession partner. This formalises a relationship that has evolved over recent months, with the two organisations working together looking at compliance issues at some of d2uk customers.

They are using Procession's Task Orientated Application (TOA) - a paradigm shift in business software and the latest revolutionary technology to come from a British company. TOA is being explained by the software's champion, Chassels, at the C-View Madrid Conference, being held at The Park Hyatt, Madrid on 16th and 17th May.

Chassels presentation outlines Procession's new approach to building business software that addresses one of the biggest issues of the gap between IT and business. According to Chassels: "TOA is a generic application that removes the interpretation gap between the business and IT functions, allowing business 'knowledge' to be digitised to provide business control, agility and competitive advantage."

Chassels added: "Working with partners such as d2uk illustrates that delivering business solutions is about knowledge and no longer about technology."

Tim Bovy commented: "Our customers include demanding multi-national corporations that look to us for the rapid design and implementation of strategic knowledge management applications. Procession's TOA enables us to move from specification through to complete testing and roll-out of complex, business-critical applications within three months, at a fraction of the cost of our competitors."

According to Chassels: "Procession's technology has been some years ahead of its time, with Microsoft, IBM and SAP only now beginning to recognise the need for human interaction as

the key driver for next generation software - with many others, such as Oracle and SUN, not yet at that stage.

"So it's unsurprising that the larger international consultancies, who often depend on these large suppliers, are being slow of the mark while, with a more focused TOA-based approach, suppliers with direct relationships are spotting opportunities to take their existing relationships to a new level."

"It's encouraging that buyers are recognising that projects are now smaller and more focused on people and their processes," agreed Bovy .

Mark Smith, CEO of Ventana Research, commented: "Moving to process-centric architectures should be the top priority for business and IT. Organisations which do not strategically shift to this approach will have increased costs and take the risk of not achieving their performance targets."

This exactly what the new partnership between Procession and d2uk aims to encourage and implement.

End

Notes for Editors:

About Procession

Procession is a UK-based and owned company that has developed original and innovative software in Task Orientated Applications (TOA). This TOA approach represents a dynamic alternative to pre-built and/or custom hard-coded applications and represents a paradigm shift in Business Software Development.

Procession has created an Integrated Application Development Environment with at core a process engine in a data centric and task oriented architecture, linked to a best in class database and forms development package. Where it differentiates is in the build process which focuses on people and their interaction with in its TOA applications to ensure efficiency, data integrity and quality

In the words of market analysts the Butler Group, Procession's unique, user-friendly technology "removes the disconnect between requirement and implementation". These TOA systems can be added to or modified easily, giving unrivalled 'agility'. They can also provide management information in real-time to support dynamic Performance Management with guaranteed compliance, as required.

About d2uk

Digital Document UK Limited www.d2uk.com can call on over 40 years of experience in building digital knowledge solutions. Using that experience we have developed a service portfolio that not only delivers excellent business benefits every time, but does it within a surprisingly short period. Unlike some fee-hungry competitors d2uk delivers complete projects in a timeframe of between 6 and 12 weeks. The key to our success is the way that we help our clients focus on what is really important in order to deliver the desired business benefits. This is particularly powerful when deciding exactly what historic information should be part of a customer' Digital Knowledge Centre.

We work with organisations that are struggling to combine a variety of different sources of information into a single digital knowledge base, to support: Litigation Preparation, Insurance Claims, Client Analysis, Case Administration, Patient Files, Sales Records, Forensic Research, Compliance Systems, and much more.

Further information from:

David Chassels, Procession: +44(0)1494 781 444; +44(0)7774 681773 (mobile)
Bob Little, Bob Little Press & PR: +44(0)01727 860405